

# Income Statement Budget 2024

Fiscal Year End 12/31	2020	2021	2022	2023	Budget 2024
<b>Revenues:</b>					
4001 Public Donations (general fund)	\$80,969	\$67,455	\$211,543	\$35,903	\$100,000
4002 Non-Cash Donations (general fund)	\$135,000				
4003 Luminaria Revenue (general fund)			\$176,350	\$106,844	\$120,000
4004 Golf Event				\$17,804	\$20,000
4100 Board Donations	\$81,500	\$21,200	\$59,033	\$47,365	\$50,000
4150 Sponsorship Revenue (non-Luminaria)	\$6,500	\$5,000	\$12,500	\$0	\$0
<b>Total general fund donations</b>	<b>\$303,969</b>	<b>\$93,655</b>	<b>\$459,426</b>	<b>\$207,916</b>	<b>\$290,000</b>
4010 MQ Fund		\$320,389	\$41,101	\$25,504	\$25,000
4011 CTK Fund		\$2,000			
4015 Seton Fund			\$38,979	\$10,000	\$5,000
4014 St. Johns			\$5,000		
4017 Equine Fund		\$50,090		\$23,670	\$35,000
4016 Dorothy Heist Noll fund				\$80,849	
<b>Total "designated" fund donations</b>	<b>\$0</b>	<b>\$322,389</b>	<b>\$85,080</b>	<b>\$140,023</b>	<b>\$65,000</b>
4200 Interest Income	\$87	\$10,064	\$20,173	\$25,832	\$24,000
4300 Investment gain (loss)	\$10,576	(\$68,826)	-\$105,860	\$158,249	
<b>TOTAL Revenue</b>	<b>\$314,631</b>	<b>\$357,282</b>	<b>\$458,819</b>	<b>\$532,020</b>	<b>\$379,000</b>

<b>Operating Expenditures:</b>					
6000 Salaries & Wages	\$68,750	\$75,000	\$74,410	\$75,000	\$75,000
6001 Benefits	\$7,746	\$8,185	\$9,423	\$8,427	\$9,000
6010 Payroll Taxes	\$4,465	\$4,871	\$4,465	\$4,871	\$4,900
6020 Payroll service fees	\$600	\$719	\$734	\$803	\$800
6100 Advertising & Marketing (non- Luminaria)	\$6,660	\$9,964	\$14,386	\$14,717	\$14,500
6101 MQ Advertising & Promotion		\$154			
6103 Golf Event expense				\$3,872	\$3,800
6110 Bank fees	\$183	\$721	\$857	\$1,262	\$1,000
6111 BGCF fees	\$383	\$2,257	\$7,443	\$9,345	\$9,000
6112 Postage	\$224			\$369	\$350
6115 Contractors	\$4,065	\$5,226	\$756		
6117 Quickbooks fee			\$73	\$239	\$250
6118 Dues & subscriptions				\$100	\$100
6125 Insurance		\$139	\$431	\$178	\$200
6145 Meals & Entertainment				\$251	
6150 Travel			\$524		
6151 Event expenses	\$237				
6152 Luminaria expenses			\$44,373	\$44,558	\$45,000
6155 Office Supplies & Software	\$1,101	\$419	\$441	\$779	\$700
6156 Office Equipment	\$1,333				\$800
6160 Start Up Costs			\$3,193		
6195 Taxes & Licenses	\$25			\$15	\$15
<b>TOTAL Operating Expenditures</b>	<b>\$95,772</b>	<b>\$107,655</b>	<b>\$161,508</b>	<b>\$164,786</b>	<b>\$165,415</b>
Distributions	\$40,590	\$18,513	\$28,000	\$41,875	\$45,000
<b>NET Revenue (Expense)</b>	<b>\$178,269</b>	<b>\$231,114</b>	<b>\$269,311</b>	<b>\$325,359</b>	<b>\$168,585</b>

Table 1

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