## Income Statement Budget 2023 (DRAFT)

| Fiscal Year End 12/31 (in Thousands) | ACTUAL 2020 | ACTUAL 2021 | ACTUAL 12/31/2022 | BUDGET 2023 |
| :---: | :---: | :---: | :---: | :---: |
| Revenues: |  |  |  |  |
| 4001 Public Donations (general fund) | \$80,969 | \$67,455 | \$211,543 | \$350,000 |
| 4002 Non-Cash Donations (general fund) | \$135,000 |  |  |  |
| 4003 Luminaria Revenue (general fund) |  |  | \$176,350 | \$354,000 |
| 4100 Board Donations | \$81,500 | \$21,200 | \$59,033 | \$60,000 |
| 4150 Sponsorship Revenue (non-Luminaria) | \$6,500 | \$5,000 | \$12,500 | \$12,500 |
| Total general fund donations | \$303,969 | \$93,655 | \$459,426 | \$776,500 |
|  |  |  |  |  |
| 4010 MQ Fund |  | \$320,389 | \$41,101 | \$40,000 |
| 4011 CTK Fund |  | \$2,000 |  |  |
| 4012 St Leo Fund | - | \$25,045 |  |  |
| 4013 St Mary's Fund | , | \$25,045 |  |  |
| Seton Fund |  |  | \$38,979 |  |
| St. Peter Claver |  |  |  |  |
| St. Johns |  |  | \$5,000 |  |
| St. Peter \& Paul fund |  |  |  | \$80,000 |
| Equine Fund |  |  |  | \$40,000 |
| Total "designated" fund donations | \$0 | \$372,479 | \$85,080 | \$160,000 |
| 4200 Interest Income | $\$ 87$ | \$10,064 | \$20,173 | \$25,000 |
| 4300 Investment gain (loss) | \$10,576 | $(\$ 68,826)$ | -\$105,860 |  |
| TOTAL Revenue | \$314,631 | \$407,372 | \$458,819 | \$961,500 |
|  |  |  |  |  |
| Operating Expenditures: |  |  |  |  |
| 6000 Salaries \& Wages | \$68,750 | \$75,000 | \$74,410 | \$75,000 |
| 6001 Benefits | \$7,746 | \$8,185 | \$9,423 | \$10,000 |
| 6010 Payroll Taxes | \$4,465 | \$4,871 | \$4,465 | \$4,465 |
| 6020 Payroll service fees | \$600 | \$719 | \$734 | \$745 |
| 6100 Advertising \& Marketing (non- Luminaria) | \$6,660 | \$9,964 | \$14,386 | \$15,153 |
| 6101 MQ Advertising \& Promotion |  | \$154 |  |  |
| 6110 Bank fees | \$183 | \$721 | \$857 | \$1,000 |
| 6111 BGCF fees | \$383 | \$2,257 | \$7,443 | \$8,000 |
| 6112 Postage | \$224 |  |  |  |
| 6115 Contractors | \$4,065 | \$5,226 | \$756 |  |
| 6117 Quickbooks fee |  |  | \$73 | \$75 |
| 6125 Insurance |  | \$139 | \$431 | \$430 |
| 6150 Travel |  |  | \$524 |  |
| 6151 Event expenses | \$237 |  |  |  |
| 6152 Luminaria expenses |  |  | \$44,373 | \$44,670 |
| 6155 Office Supplies \& Software | \$1,101 | \$419 | \$441 | \$500 |
| 6156 Office Equipment | \$1,333 |  |  |  |
| 6160 Start Up Costs |  |  | \$3,193 |  |
| 6195 Taxes \& Licenses | \$25 |  |  |  |
| TOTAL Operating Expenditures | \$95,772 | \$107,655 | \$161,508 | \$160,038 |
|  |  |  |  |  |
| Distributions | \$40,590 | \$18,513 | \$28,000 | \$38,200 |


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| NET Revenue (Expense) | $\$ 178,269$ | $\$ 281,204$ | $\$ 269,311$ |

Table 1

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Table 1

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